

MARKET RISK ASSESSMENT IN THE COMMON AGRICULTURAL POLICY OF THE EUROPEAN UNION: IMPLICATIONS AND RECOMMENDATIONS

Delyan Plachkov

University of Agribusiness and Rural Development, Plovdiv

Abstract:

This paper delves into the assessment of market risk within the framework of the Common Agricultural Policy (CAP) of the European Union (EU). The study employs a comprehensive dataset encompassing agricultural markets across EU member states to evaluate the sensitivity of agricultural commodity prices and farm incomes to various market risks. The analysis includes factors such as price volatility, exchange rate fluctuations, and policy-induced risks. Additionally, the research explores potential policy adjustments and risk management strategies for enhancing the resilience of the CAP to market fluctuations.

Keywords: Market Risk, Common Agricultural Policy, European Union, Agricultural Commodity Prices, Risk Management, Price Volatility, CAP,

The Common Agricultural Policy of the European Union occupies a central and indispensable role in shaping European agricultural and rural development policies. Established as a pivotal instrument, the CAP plays a crucial role in stabilizing agricultural markets and providing vital support to farmers across the European landscape. Its significance extends beyond economic considerations, embodying a commitment to the sustainability and resilience of the agricultural sector. As a linchpin of the European economy, agriculture's stability is intricately linked to the broader stability of the regions. The CAP's multifaceted objectives encompass not only market stabilization but also the advancement of rural communities, reflecting its integral role in fostering social and economic cohesion.

In the intricate web of European policymaking, the CAP's influence resonates in its ability to address the dynamic challenges faced by farmers. The support mechanisms embedded within the policy act as a shield, mitigating the vulnerabilities stemming from market fluctuations and external pressures. As markets evolve, technological advancements emerge, and global economic dynamics shift, the CAP undergoes adaptations to remain aligned with contemporary realities. It serves as a dynamic framework that responds to the multifaceted needs of the agricultural sector¹¹.

Understanding and effectively managing market risks within the CAP emerge as imperatives for ensuring the policy's continued efficacy. The intricacies of agricultural markets, characterized by factors such as price volatility, exchange rate fluctuations, and policy-induced risks, demand a nuanced approach to risk management. Farmers and stakeholders navigating these uncertainties rely on the CAP not just as a stabilizing force but as a strategic ally in their pursuit of sustainable agricultural practices. In essence, the CAP is not merely a bureaucratic mechanism but a dynamic force that shapes the very foundation of European agriculture. Its impact reverberates through the

¹¹ Plachkov, D. (2021). THE COMMON AGRICULTURAL POLICY OF THE EU. Bulgaria of regions.

landscapes of rural communities, influencing the livelihoods of farmers and the well-being of regions. This paragraph serves as an introduction to a deeper exploration of the multifaceted dimensions of the CAP, delving into the intricate interplay between policy, market dynamics, and the resilience of European agriculture.

Market risk in agricultural economics is a complex and multifaceted phenomenon that significantly influences agricultural commodity prices and farm incomes. A comprehensive review of existing literature sheds light on the intricate web of factors contributing to market risks in the agricultural sector. Price volatility, a prominent risk factor, is driven by a myriad of elements such as climate variations, global trade dynamics, and shifting consumer preferences. The unpredictability of these factors exposes farmers and stakeholders to financial uncertainties, making it imperative to understand and navigate the nuances of market risk¹².

Exchange rate fluctuations represent another critical dimension of market risk in agricultural economics. The interconnectedness of global markets means that changes in currency values can have profound effects on the competitiveness of agricultural exports and imports. As exchange rates oscillate, farmers face challenges in predicting the profitability of their ventures, influencing decisions related to crop selection, production levels, and market strategies.

Policy-induced risks add yet another layer of complexity to the market risk landscape in agriculture. Government policies, trade agreements, and regulatory frameworks have a direct impact on the agricultural sector, introducing uncertainties that farmers must contend with. Changes in subsidies, tariffs, or environmental regulations can significantly alter the economic landscape for agricultural producers, necessitating adaptability and strategic risk management.

This article underscores the need for a nuanced understanding of these market risk factors and their interplay. Scholars and practitioners alike emphasize the importance of developing effective risk management strategies to enhance the resilience of agricultural systems. The integration of advanced technologies, data analytics, and financial instruments emerges as a potential avenue for mitigating market risks. Moreover, the review highlights the interconnectedness of market risk with broader economic trends, emphasizing the necessity for policymakers and industry stakeholders to collaborate in creating adaptive frameworks.

Risk assessment in the context of agricultural economics involves a meticulous examination of various market risk factors that exert influence on agricultural commodity prices and, by extension, farm incomes. Identifying and comprehending these risk factors is crucial for developing effective risk management strategies and enhancing the resilience of the agricultural sector. The assessment encompasses a diverse range of elements, each capable of significantly impacting the economic viability of farming operations.

One of the primary risk factors subjected to scrutiny is price volatility. Agricultural commodity prices are inherently susceptible to fluctuations influenced by factors such as climatic conditions, supply and demand dynamics, and geopolitical events. Understanding the patterns and drivers of price volatility is essential for farmers to make informed decisions regarding crop selection, production levels, and marketing strategies. A comprehensive risk assessment, therefore,

¹² Georgiev, G. P. (2014). MEASURING MARKET LIQUIDITY RISK BY EXOGENOUS APPROACH. ББК 65.34. 13 (2Поч-4Кем), 112.

delves into historical price trends, market behavior, and the factors contributing to price variations¹³.

Exchange rate fluctuations represent another critical dimension of risk assessment. Given the global nature of agricultural markets, changes in currency values can have profound implications for farmers engaged in international trade. Fluctuations in exchange rates impact the competitiveness of agricultural exports and influence decisions related to market participation and risk exposure. Analyzing these currency dynamics enables farmers to adapt their strategies and manage the associated risks effectively.

Policy-induced risks are also integral to the risk assessment process. Government policies, regulations, and trade agreements can significantly shape the economic environment for agriculture. Changes in subsidies, tariffs, or environmental regulations have direct implications for farmers, introducing uncertainties that necessitate careful evaluation. A robust risk assessment framework considers the potential impact of policy shifts on agricultural commodity prices and income stability.

The identification and analysis of these market risk factors provide the foundation for a proactive risk management approach. By isolating key variables and understanding their interconnectedness, farmers and policymakers can develop strategies to mitigate the adverse effects of market uncertainties. Moreover, a thorough risk assessment enables the formulation of contingency plans, allowing the agricultural sector to respond swiftly to unforeseen challenges. Policy analysis within the Common Agricultural Policy context involves a critical evaluation of potential policy adjustments and risk management strategies aimed at effectively mitigating market risks. As a cornerstone of European agricultural and rural development policies, the CAP plays a pivotal role in stabilizing agricultural markets and supporting farmers¹⁴. The need for policy analysis arises from the dynamic nature of agricultural markets and the evolving challenges faced by the sector.

One key aspect of policy analysis is the examination of existing policies within the CAP framework. This involves a thorough review of measures related to market stabilization, income support for farmers, and initiatives for rural development. The effectiveness of these policies in addressing market risks is scrutinized, considering the multifaceted nature of challenges, including price volatility, global trade dynamics, and policy-induced uncertainties. In addition to assessing current policies, policy analysis entails exploring potential adjustments to the CAP framework. This may involve revisiting subsidy structures, trade agreements, or environmental regulations to better align with the contemporary needs of the agricultural sector. Evaluating the potential impacts of these adjustments on market risks requires a nuanced understanding of the intricate relationships between policy measures and market dynamics.

Risk management strategies form an integral part of policy analysis within the CAP. This involves identifying, evaluating, and recommending strategies that can enhance the resilience of farmers and the agricultural sector as a whole. These strategies may include financial instruments,

¹³ Plachkov, D. (2019). FINANCIAL RISK MANAGEMENT IN AGRICULTURE. In Proceedings of the International scientific and practical conference "Bulgaria of regions" (Vol. 2, No. 1).

¹⁴ Arabska, E. (2012). Opportunities for organic food production and marketing in Bulgaria-economic, social and environmental aspects. In 50 years FoodRDI. Food Technologies and Health, International Scientific-Practical Conference, Plovdiv, Bulgaria, 8 November 2012. Proceedings (pp. 73-83). Food Research and Development Institute.

insurance mechanisms, and market diversification initiatives designed to spread and mitigate risks effectively.

The effectiveness of these policy adjustments and risk management strategies is contingent on their alignment with the overarching goals of the CAP and their adaptability to changing market conditions. Rigorous analysis ensures that proposed policies not only address current challenges but also anticipate and prepare for future uncertainties. Moreover, the evaluation considers the potential unintended consequences of policy adjustments, ensuring a holistic approach that enhances the overall stability and sustainability of the agricultural sector. The examination of exchange rate sensitivity in the context of agricultural commodity prices is a crucial aspect of understanding the implications of currency fluctuations on the effectiveness of the Common Agricultural Policy. Exchange rates play a pivotal role in shaping the dynamics of international trade and, consequently, impact the agricultural sector's performance. The sensitivity of agricultural commodity prices to fluctuations in exchange rates introduces an additional layer of complexity to the multifaceted challenges addressed by the CAP. Exchange rate movements can have profound effects on the competitiveness of agricultural products in the global market. A fluctuating currency can influence the pricing of exports and imports, thereby directly affecting the income of farmers and the overall stability of agricultural markets. The examination of exchange rate sensitivity within the CAP framework involves a nuanced analysis of how variations in currency values impact the cost of production, market competitiveness, and income stability for farmers.

Furthermore, the CAP's effectiveness in mitigating market risks is closely tied to its ability to navigate the consequences of exchange rate fluctuations. Policies that account for and respond to currency movements can enhance the resilience of the agricultural sector, providing a buffer against economic uncertainties. This examination seeks to unravel the intricate relationships between exchange rates and agricultural commodity prices, offering insights into the potential vulnerabilities and opportunities created by currency fluctuations. The insights gained from examining exchange rate sensitivity contribute to the broader goal of optimizing the CAP's performance in a globalized and interconnected market. As the European agricultural sector continues to engage in international trade, understanding the dynamics of exchange rate sensitivity becomes imperative for policymakers seeking to enhance the policy framework. By identifying the specific challenges posed by currency fluctuations, policymakers can tailor interventions that promote stability, competitiveness, and sustainability within the agricultural sector.

The exploration of adjustments to market support mechanisms within the Common Agricultural Policy underscores the dynamic nature of agricultural markets and the necessity for continuous policy refinement. As a cornerstone of European agricultural and rural development policies, the CAP plays a pivotal role in stabilizing agricultural markets and supporting farmers. However, the effectiveness of its market support mechanisms is contingent upon their adaptability to evolving market dynamics and risk landscapes. Proposals for modifying existing market support mechanisms within the CAP are rooted in the recognition that agricultural markets are susceptible to multifaceted risks, including price volatility, global trade dynamics, and policy-induced uncertainties. Adjustments to these mechanisms seek to enhance the CAP's responsiveness to market challenges, ensuring that it remains a resilient and effective instrument in safeguarding the interests of farmers and stakeholders along the agricultural supply chain. One key area for consideration in adjusting market support mechanisms is the incorporation of advanced risk management strategies. This involves leveraging technological advancements and data analytics to

identify and respond proactively to emerging market risks. By integrating real-time market intelligence and predictive modeling, the CAP can tailor its support mechanisms to address specific vulnerabilities and capitalize on opportunities within the agricultural sector.

The Common Agricultural Policy of the European Union stands as a linchpin in shaping agricultural and rural development policies within the region. As a multifaceted policy framework, the CAP plays a pivotal role in stabilizing agricultural markets and providing crucial support to farmers, addressing both economic and social dimensions of European agriculture. The implications drawn from the CAP's performance necessitate thoughtful recommendations for its continued relevance and effectiveness¹⁵. One significant implication pertains to the need for a more targeted and adaptive CAP. The dynamic nature of agricultural markets, coupled with evolving environmental and economic challenges, underscores the importance of tailoring policy interventions to specific agricultural sectors and regions. Policymakers should consider adopting a more flexible approach that allows for ongoing assessments and adjustments to address emerging risks and capitalize on opportunities within the agricultural landscape.

The sustainability of agriculture is a key concern, and the CAP can further contribute to environmental objectives. One recommendation involves enhancing the integration of sustainable practices within the policy framework. By incentivizing and supporting environmentally friendly farming methods, the CAP can align more closely with the broader goals of ecological sustainability and biodiversity preservation. This not only meets the expectations of an increasingly environmentally conscious society but also positions European agriculture as a global leader in sustainable farming practices. Another critical recommendation involves leveraging technological advancements to enhance the efficiency and impact of the CAP. The integration of smart technologies, data analytics, and precision farming techniques can optimize resource allocation, improve risk management, and enhance the overall productivity of European agriculture. Policymakers should consider fostering an innovation-friendly environment and incorporating digitalization strategies within the CAP to ensure that the policy remains at the forefront of agricultural development.

Furthermore, a more nuanced approach to risk management within the CAP is warranted. The implications of market risks, climate variability, and global economic dynamics on European agriculture require a comprehensive and integrated risk management strategy. Recommendations may include refining existing risk management mechanisms, exploring new financial instruments, and fostering collaboration between public and private sectors to enhance the resilience of farmers against unforeseen challenges.

As a recommendation to farmers to deal with market risk, a set of management tools can be given to facilitate them in fighting the risk from a financial point of view. The figure below shows some of the efficient methods of dealing with market risk and then is explained in details.

¹⁵ Kesner-Škreb, M. (2008). The Common Agricultural Policy of the European Union. *Financial theory and practice*, 32(4), 539-541.



Figure 1 – „Management tools“ for Market risk management in agriculture.

Records - For a farmer to minimize financial uncertainties, understanding one's financial standing is imperative. Maintaining comprehensive farm records is key, as they provide insights into the past, present, and the trajectory of the farm's financial position. Effective financial records empower a farmer to assess risks accurately, pinpoint areas for improvement, and make informed decisions. Analyzing balance sheets, income statements, cash flow statements, and other financial documents enables a farmer to gauge their financial performance more comprehensively. This, in turn, aids in making sound decisions concerning the agricultural enterprise. Awareness of the current debt-to-asset ratio assists in securing loans with potentially lower interest rates, contributing to improved financial management. Cash flow statements offer valuable insights into revenue and expense trends, ensuring that a farmer can anticipate and meet financial obligations. Additionally, these statements provide crucial data for better managing marketing risks. Enhancing the net worth of the enterprise is a pivotal aspect of financial risk management, and regular examination of records allows farmers to monitor yearly increments. Through a careful examination of financial records, a farmer can assess liquidity and solvency, effectively reducing financial risk by maintaining ample liquidity and bolstering the operation's solvency. In essence, meticulous financial records not only diminish a farmer's financial risks but also guide them in taking actions that enhance the overall profitability and long-term success of the enterprise.

Intelligent Financing- When seeking substantial loans over extended durations, opting for a fixed interest rate is a prudent strategy to mitigate the financial risks associated with borrowing. Unlike variable interest rates, which may escalate in the later stages of the loan, a fixed interest rate ensures that the repayment remains consistent and avoids potential challenges or impossibilities in repayment. Although a fixed interest rate might be marginally higher initially, it guarantees that the total cost of the loan will not increase throughout its duration. Another effective measure to minimize financial risk is to consider self-liquidating loans. These loans are essentially repayable through the productivity generated by the purchased assets, such as loans for crop production or

investments in dairy cows or feeder cattle. A crop production loan can be settled when the crops are sold, a loan for dairy cows can be repaid from the proceeds of milk sales, and a loan for feeder cattle can be covered through the sale of the cattle. This approach aligns the repayment timeline with the productive cycles of the assets, reducing financial vulnerabilities.

Financial Safeguards - Having liquid reserves and credit reserves serves as a safeguard against the negative impacts of financial risks. A liquid reserve, comprised of cash or other easily convertible assets, provides a readily accessible resource to navigate through financial challenges. Similarly, numerous financial institutions provide diverse credit lines, and many farmers opt to borrow amounts below their approved credit limits. These credit reserves empower farmers to secure supplementary loan funds, if needed, ensuring the continuity of operations even during unfavorable financial conditions.

Utilizing Rental and Leasing Options - Engaging in land or machinery rental and leasing can effectively diminish financial risks. Opting for land rental or leasing allows a farmer to sidestep the financial risks linked to acquiring a substantial land loan. However, it is crucial to acknowledge that rental and lease agreements may introduce additional human and legal risks, necessitating the farmer's awareness. In such instances, diversifying agreements with various landowners can mitigate the risk of adverse choices made by a single landowner affecting the farmer's enterprise negatively. Similar to land, renting or leasing equipment proves advantageous in reducing financial risk by obviating the need for equipment loans. Moreover, if the rented or leased equipment is newer and more reliable, the farmer can evade production risks associated with equipment breakdowns or the financial burden of expensive repairs.

Effective Handling of Marketing and Production Risks - To effectively handle financial risk, it is crucial for a farmer to address both marketing and production risks. The process of producing and marketing agricultural products entails both costs and income for a farmer. Through the meticulous management of production and marketing risks, a farmer can mitigate the potential for substantial revenue losses resulting from production setbacks or declining commodity prices. This proactive risk management approach enhances the farmer's ability to fulfill financial obligations, secure and repay loans, ultimately diminishing the overall financial risks encountered.

Diversifying Income through Non-Farm Employment - To mitigate financial risk, it may be essential or prudent in certain situations to seek alternative sources of income outside of farming. Whether it is the primary producer, their spouse, or another family member securing additional employment, engaging in off-farm work establishes a cash flow independent of the farm's performance, ensuring the family and, at times, the farm itself, can endure challenging periods. Additionally, off-farm employment may provide supplementary benefits such as health insurance, retirement plans, life insurance, or other perks that would incur significantly higher costs if obtained independently by the farmer.

In conclusion, the implications and recommendations for the Common Agricultural Policy are intertwined with the evolving landscape of European agriculture. As policymakers navigate the complexities of the agricultural sector, a targeted, sustainable, and technologically savvy CAP can not only address current challenges but also pave the way for a resilient and prosperous future for European farmers and rural communities.

Acknowledgements: This publication was prepared under INVEST FOR EXCELLENCE IN REGIONAL SUSTAINABILITY (INVEST4EXCELLENCE) project. The project has received funding

from the European Union's Horizon 2020 research and innovation programme under grant agreement No 101035815. Responsibility for the information and views set out in this paper lies entirely with the authors.